Revenue Manager Hotel

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Job Summary

Vacancy : Deadline : Jan 23, 2025 Published : Dec 23, 2024 Employment Status : Full Time Experience : Any Salary : Gender : Any Career Level : Any Qualification :



Job Description

Overview The Ramada by Wyndham Kissimmee is seeking a Bilingual (Spanish) detail-oriented and analytical Revenue Manager to join our team. The ideal candidate will play a crucial role in managing and optimizing the revenue streams of the organization. This position requires a strong understanding of accounting principles, financial management, and the ability to produce accurate financial reports. The Revenue Manager will collaborate with sales and other departments to ensure that revenue is maximized and properly accounted for. **Responsibilities**

- Analyze and forecast revenue streams, identify opportunities to increase revenue
- · Develop and implement revenue management strategies and processes
- · Conduct market research and competitor analysis
- Monitor industry trends and make recommendations based on findings
- · Work closely with the sales and marketing teams to implement strategies
- Track and report on key performance indicators
- Prepare and present revenue reports to senior management
- · Ensure compliance with industry and company policies and regulations

Qualifications

- · Proven work experience as a Revenue Manager or similar role
- Strong analytical skills with the ability to create financial reports and conduct cost analyses
- Strong understanding of revenue management strategies and principles
- Knowledge of financial software and databases
- · Excellent communication skills, both verbal and written
- Highly analytical with a knack for analysis, math and statistics
- Critical thinking and problem-solving skills BS/BA in Business, Finance, Economics or relevant field

Equal Opportunity Statement: We are an equal opportunity employer and value diversity at our company. We do not discriminate on the basis of race, religion, color, national origin, gender, sexual orientation, age, marital status, veteran status, or disability status. Join our team as a Revenue Manager where your expertise will contribute significantly to our financial success! Job Type: Full-time Pay: \$65,000.00 - \$70,000.00 per year Benefits:

- Dental insurance
- Health insurance
- Life insurance
- Paid time off
- Vision insurance
- Schedule:
- 8 hour shift
- Monday to Friday
- Experience:
- Bilingual: 10 years (Required)
- Organizational skills: 5 years (Required)
- Language:
- Spanish (Required)
- Ability to Relocate:
- Kissimmee, FL 34747: Relocate before starting work (Required)

Work Location: In person

Education & Experience

Must Have

Compensation & Other Benefits